

Allen Business Investments

CONFIDENTIAL Buyer Profile

PROFILE FOR: _____ Email: _____
Please Print Name

Home Address: _____ City: _____ State: _____ Zip: _____

Home Phone: _____ Work Phone: _____

Fax: _____ Cell Phone: _____

How did you hear about us? _____ If Internet, which website? _____

We provide each Owner the following confidential facts about you prior to releasing any information about their business

BACKGROUND INFORMATION:

Are you currently employed? _____ If so, in what industry and what position? _____

Please give a brief description of your responsibilities: (Plan to prepare and submit a formal Resume for consideration)

Please list the industries in which you have worked and the positions you have held:

Does your spouse work? _____ Full time? _____ Industry and Position? _____

Do you own or have you ever owned your own business? _____ If Yes, what type? _____

Education: _____ Other Special Education or Training? _____

Why are you looking for a business? _____

What is your timeframe to purchase? _____ How long have you been looking? _____

Would you work in the business Full-time Part-time

Place a check mark beside each business category that interests you:

- | | |
|---|--|
| Manufacturing | Any Business that can be relocated |
| Distribution | Retail |
| Computer/Hi-Tech/Sciences | Services: postal, copy centers, tax prep, etc. |
| Absentee Ownership | Restaurant/Fast Food |
| Turnaround Situations | Gas Stations/Mini Marts/Car Washes |
| New or Existing Successful Franchises | Dry Cleaning |
| Any Business which receives cash payments | Home Based Business |

List 3 things that are important to you about any business that you might consider buying:

1. _____
2. _____
3. _____

Geographic Location Desired: _____

How far from your home are you willing to drive one-way to the business you will buy? _____

If you reside outside of the Bay Area and have inquired about a business based there, what are your relocation plans and timeframe? _____

Additional information that you think may help us locate a desirable business opportunity for you:

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FINANCIAL INFORMATION: _____ (Please attach prepared financial statement, if available)
Please Print Name

What is your current annual income? \$ _____

What are your income expectations the first year of owning your own business? \$ _____

Have you ever filed bankruptcy? _____ Had a foreclosure? _____ Had a judgment filed against you? _____

Is there any reason you might be declined a loan for a business acquisition? _____

Will anyone advise you in a review of business records and the decision to purchase any business? Yes / No
 Who? _____

What is the down payment amount and the source of funds that you **are prepared to substantiate** at the time of making an offer? \$ _____ Source: _____

Do you have a financial partner or any other personal source of investment capital? Yes No

If Yes, please explain: _____

Do you have additional income sources: Yes No

If Yes, please explain: _____

Prior to releasing Financial Statements of a business, this section must be completed.

NET WORTH:

ASSETS

Cash in checking accounts \$ _____
 Cash in savings accounts \$ _____
 Stocks and bonds \$ _____
 IRA's, retirement plans, 401K's \$ _____
 Cash surrender of life insurance \$ _____
 Real Estate, Home \$ _____
 Real Estate, Other \$ _____
 Automobile(s) \$ _____
 Your own business \$ _____
 Appraised collectibles \$ _____
 Money due you \$ _____
 Other Assets (describe): \$ _____

LIABILITIES

Notes payable to banks \$ _____
 Notes payable to finance Co's \$ _____
 Real Estate indebtedness \$ _____
 Automobile(s) indebtedness \$ _____
 Owing on life insurance \$ _____
 Charge accounts \$ _____
 Credit Cards \$ _____
 Taxes Payable \$ _____
 Other Liabilities (describe): \$ _____

Total Assets: \$ _____

Total Liabilities: \$ _____

NET WORTH (total assets minus total liabilities): \$ _____

TOTAL INVESTMENT: \$ _____

I certify that the above information is true and correct and acknowledge receipt of a copy of this profile.

Signature

Date